COMMUNICATIONS TECHNOLOGY
Increasing efficiency, lowering costs
“Technology and business are becoming inextricably interwoven. I don’t think anybody can talk meaningfully about one without the talking about the other.”

Bill Gates
Our goal is simple: make technology and communications an asset for your business, not a problem.

The Technology Group is dedicated to delivering to our clients the most advanced communications technology possible. Our vision is to help our clients build an understanding of how current technology can both reduce costs and improve efficiency in their business.

We believe that effective fixed and mobile communication between a company’s employees, and their clients will increase productivity and profit.

Our commitment to our team is designed to promote and develop the specialist knowledge of each employee to maximise our ability to meet the needs of a fast-changing communications industry.
“We don’t ask you to believe in our ability to bring change, rather, we ask you to believe in yours.”

Barack Obama
COMMUNICATION

AS ESSENTIAL AS EVER

TODAY’S BUSINESS WORLD IS EVOLVING AT A RAPID PACE, AND THE COMMUNICATIONS AND TECHNOLOGY THAT SURROUNDS IT IS REQUIRED TO KEEP AHEAD AND MEET WITH ITS DEMANDS.

Evolving your communications

With economic pressures, countless new technologies and our hectic mobile lifestyles, your primary business focus is to ensure communication is done correctly and through the right method. Whether you’re looking to clinch that big deal or make that critical support call to your top client, you want to communicate wherever you are in the most professional and cost-effective method possible.

The Technology Group can help your business meet these demands, as our aim is to create seamless connectivity between fixed, mobile and home workers, anywhere, at any time, on any device. The Technology Group can enhance the communication throughout your business, ensuring your efforts are spent on the content of your message and not worrying about the technology needed to deliver them.

How can we achieve this?

The Technology Group is always looking at new ways to solve complex business communication challenges, using innovations like VoIP, fixed mobile convergence, and hosted telephony. Not forgetting of course the timeless challenges of budget constraints, dependability and maintenance costs.

The Technology Group is a solution specialist – by offering state of the art combined services including telephone systems, mobile phones, connectivity options and hosted telephony in order to fit your exact business needs. This coupled with our highly skilled design, planning, installation and maintenance teams, allows you to focus on what is important – your core business.

The Technology Group realise your need to communicate will never change, but the ways in which we do this will. But don’t worry – with The Technology Group as your partner, we will always be keeping you ahead of the curve.
Our determination is not only to fulfil your communication needs, but to do this within your budget and provide a communication solution that works for your business.

The Technology Group have a focus to build lasting relationships with our clients and become their communication and technology partner throughout their organisational evolution.

The Technology Group - commitment to excellence.

In addition to our Leeds based customer support centre, we have a nationwide team of experienced, professional service engineers to ensure that you are fully supported and maintained.

Our team includes technically proficient consultants who can discern your communication needs and clarify the jargon to ensure that your expectations are fulfilled. Through pro-active continued account management we are able to deliver enhanced communication and reduce costs by ensuring that the correct solution is consistently implemented.

We aim to differentiate ourselves by providing clear impartial advice on a diverse product range, allowing you a freedom of choice based on your specific business requirements.

The Technology Group pride ourselves on strong after-sales service, in recognition of the fact that communication is the heart of your business.
Independent and technically driven solutions

Onsite VoIP and digital systems

Multi-site connectivity

Analogue, ISDN and SIP connectivity options

Hosted telephony solutions

Professionally recorded message on hold

Call recording options

Software and CTI integration

The Technology Group have 35 years of combined communications experience within their senior management team... be assured you are in safe hands!
The Technology Group supply systems from the top 3 UK telephone manufacturers.

Source: MZA Analysts UK PBX/IP
PBX Market Share - 2013

- Voicemail, caller display, auto attendant, screen popping all available
- Call centre applications available
- Full training & support provided
- Full computer integration available
- Professional call recording for ISDN, SIP, and hosted solutions
TTG work with all the leading system manufacturers

Scalable systems from 2 to 2,000 extensions

THE TECHNOLOGY GROUP

TELEPHONE SYSTEMS

WITH IMPARTIAL ADVICE, THE TECHNOLOGY GROUP WILL HELP YOU FIND THE RIGHT TELECOMS SOLUTION FOR YOUR BUSINESS. FROM SMALL OFFICE TO LARGE CORPORATE, WE HAVE SOLUTIONS TAILORED TO SUIT YOUR NEEDS.

TTG provides telephone systems to businesses across the UK, working with world-leading manufacturers to offer a full range of telephony solutions tailored to your needs.

We cater for any business of any size, with a diverse product range from basic plus digital telephone systems running through to multi-site Voice Over IP systems running into the thousands of users.

We are able to provide systems which direct callers to the correct person, departments or call centres using a feature called ‘auto attendant’. We can supply call recording features, also call queuing systems, so you never miss a call and Screen popping features through integration with your PC and the ability to dial from screen.

We can combine your voice and data on a single secure network, helping you increase efficiency and adapt quickly to meet today’s constantly changing business environment.

The successful implementation of any new business telephone system is always dependent on employees understanding and having the ability to use the system. The Technology Group provide training on site to all users, ensuring that the investment made in the new system is carried through into benefits for your business.

VoIP Solutions

Voice over IP can help realise cost savings, productivity gains, improve flexibility and increase business agility. VoIP solutions tend to have lower initial costs, are ideal for small and medium size businesses or businesses which have multiple offices but need to work and communicate with each other constantly.

Voice over Internet Protocol is, put simply, Internet telephony – the transmission of voice traffic over a dedicated data connection instead of traditional telephone lines. The Technology Group provides high quality managed connectivity to ensure the highest possible quality of calls.

Our Business Solution Managers can advise you about the technology, where best to implement VoIP, and what benefits or advantages it can bring to your business.
In today’s economic climate more companies are forced to rethink the way in which they operate and communicate. Multi-site, homeworkers, off-site warehouses can now all communicate easily and affordably using cloud services.

A major benefit with our hosted voice system is that you will only have a minimal capital outlay. The phone system is ‘hosted’ in our data centre and you connect to it via data communication links we provide. Imagine having no hardware to worry about, no power issues, no line limitations and no hardware faults - simple, easy, powerful and affordable!

Technology Group Voice over Internet Protocol (VoIP) solutions offer your business greater communications flexibility with additional features and significantly reduced costs. Voice over Internet Protocol is, put simply, Internet telephony – the transmission of voice traffic over a dedicated high-speed broadband connection instead of traditional wires. Call quality is at least equal to that of a standard (analogue) phone and often far better.

With a VoIP solution from Technology Group your business benefits from free office-to-office calls, flexible call routing and savings in both line rental and call costs. It’s very easy to get started with VoIP and your business phone line system will be scalable, meaning it can be expanded as your business grows plus your phone lines are exceptionally easy to manage.

Our hosted voice system is a complete communications service for all sized organisations, providing a range of fixed and mobile telephony capabilities through an easy-to-use web portal. Our service allows your staff to easily manage your system, whilst enabling employees to maximise their productivity.
Business Hosted Telephony is the fastest emerging telephone solution growing 40% year on year
Mobile network providers claim to offer the best mobile packages, but which one is the right one for you and your company? What happens when you grow, or reduce staffing levels during the term of your agreement?

A package that was a great deal two years ago may not be today. Can you trust your current mobile provider to keep you up to date and on the best packages? What are the correct handsets for your business? Have you been made aware of new handsets as they become available?

The Technology Group takes a consultative approach. We analyse your current mobile bill to check your calling patterns, and then match this against all the major networks. We then discuss with you and understand your business plans for the future. With this research we will then present a range of handsets and bespoke tariffs that we feel best match your requirements and offer this service free of charge, without any obligation whatsoever.

Additionally we will provide you with a mobile specialist who will guide you through the whole process. Our team are constantly monitoring the mobile market sector and are continually making cost saving recommendations to our clients when new products or tariffs become available.

For clients who place their landline and mobile business with us we have some exceptional joint tariffs, where the cost of the calls to local, national and intercompany mobiles are all at the same low rates from your business landline phones.
Since 2011 more business calls in the UK have been made from mobiles than fixed landlines.

*Based on UK B2B Billing*
Cost effective Leased Lines

- Guaranteed bandwidths from 1 Mbps to 1000 Mbps
- Ethernet First Mile (EFM) low cost dedicated bandwidth
- High speed and low cost Fibre To The Cabinet (FTTC) broadband available to most UK businesses
- Quality of Service and Traffic Prioritisation for solutions combining Data and Voice

THE TECHNOLOGY GROUP

CONNECTIVITY

THE TECHNOLOGY GROUP’S BROAD RANGE OF HIGH SPEED DATA CONNECTIVITY SERVICES CONNECT YOUR BUSINESS DIRECTLY INTO THE UK’S BIGGEST DEDICATED NEXT GENERATION NETWORK AND INTERNET.

Today technology is changing the way business operates, at the heart of this is the Connectivity that provides your connection to the outside world.

Technology Group will recommend the right solution to match your business requirements and budgets. We will consider both the short and long term objectives of your business and ensure that the connectivity you invest in provides you with growth options in this changing world and business environment.

This empowers our clients to meet their ever increasing bandwidth needs, allowing you to take full advantage of everything that cloud-based services have to offer.

With applications continually evolving from on-premises into the cloud, it is essential you can connect your business and employees reliably and at high speeds.

The Technology Group deliver this essential connectivity platform on which you run your business communications, allowing you to converge both your voice and internet connections onto a single network, delivering cost savings and guaranteed voice quality.
Exclusive 1:1 connection ratio guarantees a permanent ‘always-on’ line between two locations.

Now that’s dedication from The Technology Group
The Technology Group is at the forefront of sourcing and supplying first-class, cost-effective independent telecom solutions

We are independent and will make recommendations based upon the required solution and budget

Our Business Account Managers are trained to help and guide growing businesses

A no-obligation ‘Free of Charge’ consultancy service

LOWER COST

LINES AND CALLS

THE TECHNOLOGY GROUP ARE ALWAYS LOOKING FOR WAYS TO REDUCE YOUR BUSINESS EXPENSES, IN TODAY’S CLIMATE EVERY SAVING COUNTS.

Providing business calls and lines packages that are tailored to meet the specific communications requirements of your business, whatever its size, today or tomorrow. Whether you are looking for a traditional flat rate, or an all-inclusive tariff, we can provide market leading pricing that can save you as much as 30% on your current telephony spend. We also have a savings guarantee, ask our business adviser for further details.

We can offer you a full range of telecommunications services, including analogue, ISDN2e, ISDN30 and SIP, alongside a choice of care packages that guarantee uptime and response levels.

Whether you want us to arrange the installation of new lines or you want to transfer your existing services, The Technology Group makes everything quick and easy with minimal disruption to your business operations.

Challenge Us

The Technology Group will guarantee to offer you lower rates on your existing call rates from your existing supplier. We’re so certain, if we fail, you can switch back for free, we will pay all the costs.
Over £2 Billion is wasted every year by UK businesses being on the incorrect tariff for their landline and mobile telephony usage.
At the heart of the financial and economic market, our London office keeps The Technology Group at the forefront of international business development.

Our Head Office is centrally based in Leeds, a responsive location to any business within the UK.

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